

**SYNTHETIC SAMPLE INCOME AND EXPENSE STATEMENT — for demonstrating six-category normalization
only. Not a real operating statement. Every figure herein is invented.**

Annual Income and Expense Statement — 12500 Shaker Blvd (Parcel 129-10-001)

Apartment property, 40+ rental units. Operating year 2025.

Gross Rental Income	\$1,184,000
Effective Gross Annual Income	\$1,118,000

Operating Expenses

Property Insurance Premium	\$61,400
Umbrella Liability Coverage	\$9,800
Management Fee - Third Party	\$55,900
Repairs and Upkeep - General	\$74,200
Landscaping and Grounds	\$18,300
Snow Removal Contract	\$9,100
Elevator Service Agreement	\$14,600
Janitorial Services	\$22,700
Common Area Electric	\$41,300
Water and Sewer Charges	\$68,900
Trash Hauling	\$12,200
Natural Gas Service	\$27,600
On-Site Payroll and Wages	\$96,400
Employee Benefits Load	\$21,200
Advertising and Leasing Promotion	\$8,700
Legal and Professional Services	\$11,300
Office Supplies and Postage	\$4,900
Telephone and Internet	\$6,200
Security Patrol Contract	\$17,800
Resident Amenity Programming	\$5,400
Total Operating Expenses	\$587,900